# FinWhaleX Lending platform



FinWhaleX

# P2P is the future!

Connect people Around the world



# FinWhaleX

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2015 2016 2018

2014

2019

2020

2022

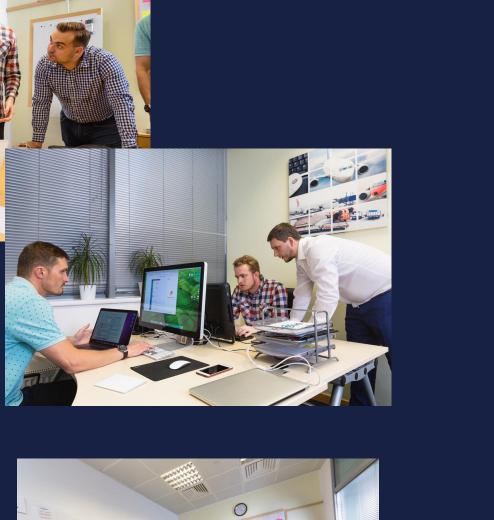
2021

Our activities in the financial services market originate in 2014



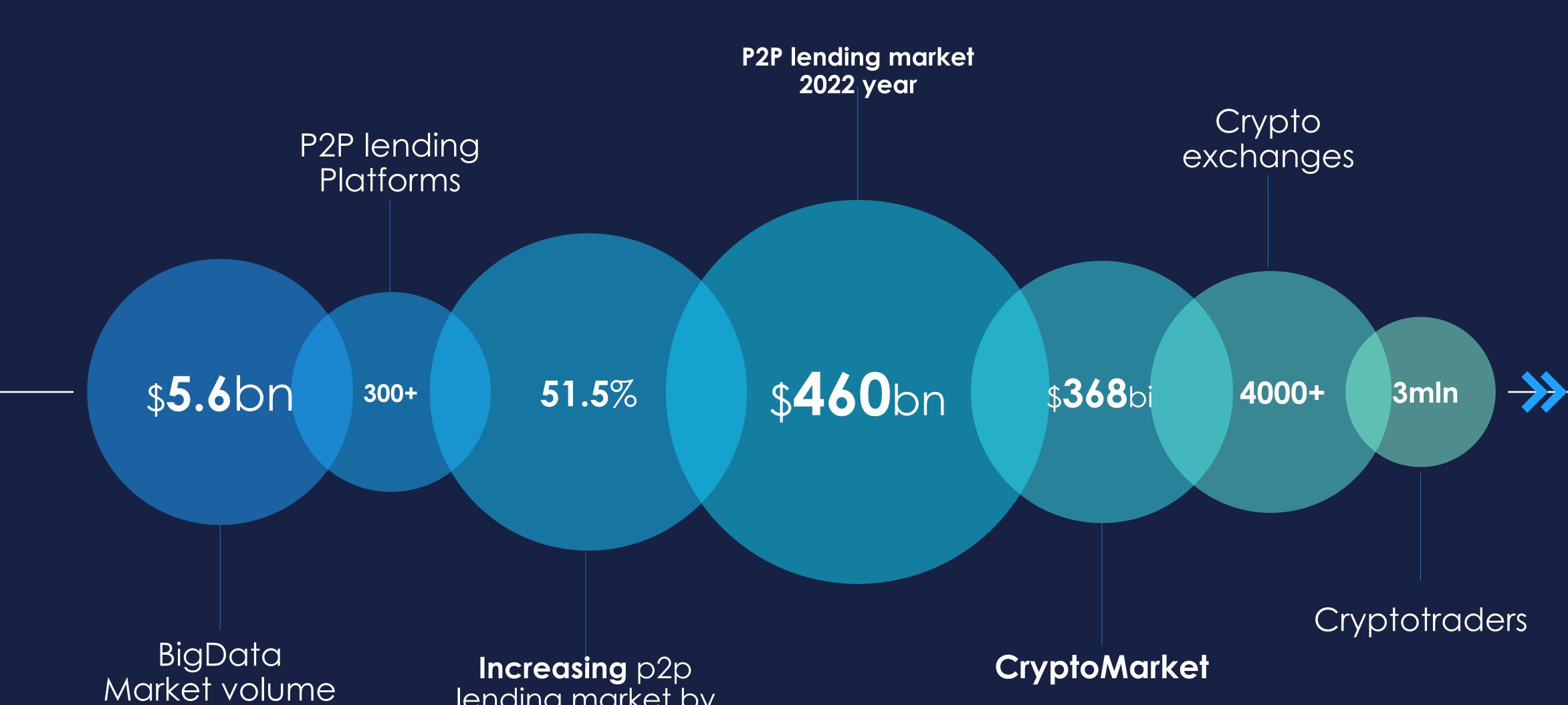


We opened and developed a local network of pawnshops, which gave us the idea of creating a global lending system









lending market by year

#### **FinWhaleX**

# All users can choose their role

Directly connect lender and borrower

#### LENDER

Choose those deals that are interesting to you

Create conditions for taking a loan and chooses the most suitable for yourself

#### BORROWER





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## **Great start - successful** development



02

4 active cryptocurrencies on the platform

03





# We developed four main products

P2P — this is peer-to-peer lending, in which the loan is provided by private investors at an agreed interest rate. Banks and MFIs are not involved in the chain, which greatly facilitates the achievement of results.

# P2P lending secured by cryptocurrency

Receive funds without selling cryptocurrency.

Choose only those deals that interest you.



# Case about lending secured by crypto

Alice invested available funds in the BTC and ETH cryptocurrency. But her car suddenly broke down, so she urgently needed funds to repair it. Alice can sell part of the cryptocurrency, but at the moment, it is not profitable for her, because The price of cryptocurrency varies greatly (if the price rises or falls, it is not profitable in both cases).

Then Alice registered on FinWhaleX and received a loan secured by a small part of her cryptocurrency. After repaying the loan, she received the entire security deposit.

Thus, she received funds for repairs and she did not have to worry about possible losses due to the unforeseen need to sell cryptocurrency.

## Get funds without Selling your crypto

#### **Register on platform**

Register on platform and create your offer

#### Wait lender's answer

Lenders will see your offer and ask for confirmation from you to make a deal

#### **Receive funds**

Accept offer from lender and receive funds which you can transfer to your bank card

#### Payback

When payback you will receive your crypto back

TEAR FORTR COUNTER

# **Steam Market** Using steam assets like a deposit

# 125 mln users 10 mln users online 5\$ bn market volume



#### Case about lending secured by assets from Steam market

Harry has digital assets in the form of inventory in Steam games (TF2, Dota2, CS: GO) and he needs funds to buy a game on the Steam platform, but he does not want to sell his inventory.

Harry join to the FinWhaleX platform. Lenders consider his pledge and one of them approves it. After that, Harry receives funds leaving part of his inventory on the platform.

When paying the full amount of the loan, Harry returns his inventory, and the lender receives a percentage of the loan. If the loan is not repaid, platform will sell Harry's pledge and return funds to lender.

### Get funds From your Steam assets

#### **Register on platform**

Register on platform and create your offer

#### Wait lender's answer

Lenders will see your offer and ask for confirmation from you to make a deal

#### **Receive funds**

Accept offer from lender and receive funds which you can transfer to your bank card

#### Payback

When payback you will receive your assets back

# P2P lending secured by Real assets

Thanks to blockchain technology, our users will be able to conclude safe loans around the world, secured by real assets in the form of cars, watches, etc.



# Case about lending secured by real assets

Robert lives in Japan and he has a need of money. But after a long monitoring of all pawnshops in his country, he realized that it is not profitable and too expensive. Robert registered on the platform

and issued his pledge as a his car at the partner pawnshop.

Then he created an application on the FinWhaleX platform and received a confirmation from a lender from Russia a few hours later, at the same time he received money in his account. But still he could not solve the problems and did not repay the loan.

At this time, the pawnshop sells his car and sends the money to the creditor and the pawnshop receives its interest for the storage and sale of collateral.

### Best loan conditions in your country

#### **Register on platform**

Register on platform and create your offer/make your pledge at the partner pawnshop

#### Wait lender's answer

Lenders will see your offer and ask for confirmation from you to make a deal

#### **Receive funds**

Accept offer from lender and receive funds which you can transfer to your bank card

#### Payback

When payback you will receive your assets back

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#### Margin trading for crypto exchanges

Liquidity Provider P2P lending platform

**Big data** 

Credit history bureau

FinWhaleX

#### Liquidity provider

More profit for the traders

#### Margin trading

#### More liquidity for crypto exchanges

We combine the requests of our creditors and form them into one pool, which we provide to cryptocurrency exchanges.

Exchanges use the funds to provide margin trading opportunities for their traders, thereby creating better conditions for them and increasing the liquidity of their trading.

# Selling data - making profit FinWhaleX

#### Credit history bureau

Can used by the banks, MFI, financial institutions

Can used by the statistical agencies for e-commerce

Anonymus Data



Development of a microfinance company and the creation of a local network of pawnshops

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#### 2017

Analysis of the P2P lending market and the cryptocurrency market

2016 Development of MFIs and pawnshop networks and analysis of foreign markets

2014 The beginning of the microfinance company

#### **2019** Q1-Q2

Implementation of the platform prototype

Private round of financing, demonstration of the concept and prototype of the platform.

Hiring a development team to implement the product.

Presentation of the platform at the Russian Tech Week-2019 conference.

#### 2018

The idea of a p2p lending service based on blockchain technology, smart contracts

Market and competitive analysis

Development of the concept, architecture of the FinWhaleX platform

#### 2019 Q3

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Start of platform development:

- smart contracts / crypto-wallets
  web interface / backend.
- Mobile application.

Launching the beta version of the platform.

Launching the platform with the functionality of issuing loans secured by BTC and ETH, verification of user documents, referral system.

#### **FinWhaleX**



# 2020 Q1

Adding a new type of collateral to the platform -EOS tokens

Adding a new type of collateral to the platform -Tron TRC-20 tokens

Listing FWX token on 5 cryptocurrency exchanges

Adding a new type of collateral to the platform digital assets of the Steam Market (TF2, Dota 2, CS: GO)

# 2019 Q4

Launching the Liquidity Provider functionality in order to provide liquidity for cryptocurrency exchange traders.

IEO FinWhaleX.

The first release of a mobile application for the Android / iOS platform.

# 2020 Q2

Start of work of the platform with pawnshops.

Release of a mobile application with support for a new type of collateral.

The launch of the platform with fiat currencies.

Release of a mobile application with support for working with pawnshops.

# 2020 Q3

Launch of loans without collateral.

Release of a mobile application with support for working with fiat currencies.

Release of a mobile application with support for issuing loans without collateral.

Launching products based on Big Data.



	FinWhaleX	CryptoLoan	CoinLoan	ETHLend	Nexo	SALT	LendingClub	BitBond
Transnational deals	+	+	+	+	+	+	+	+
Interchangeability of roles of the lender- borrower	+	+	+	<b>+</b>		-		+
Users can create their own loan conditions	+	+		+	-		-	+
Credit rates are determined by the market	+	+	+	-		-		+
Credit checks	-	-	-		-	-	+	-
Keep assets ownership	+		+	-	-	-	-	-
Cryptocurrency assets accepted	+	+	+		+	-	-	+
Steam assets accepted	+		-			_	-	-
Real assets accepted	+	-	-	-	-	-	-	-
Liquidity provider	+		-	-	-	-	-	-
Big data	+						+	

# FinWhaleX vs.



We are moving to a world where all calculations will be conducted in digital money. I do not mean cryptocurrency - in the money that is issued decentralized, the government of any major country is not interested. Most likely, we will make transactions in a single currency for the whole world, the rate of which will be calculated on the basis of a basket of leading national currencies. At the same time, it will be possible to make purchases and conduct transactions worldwide, without any crossborder commissions. This will change the banking industry. For example, if in ten years I need several thousand dollars for a new truck, I will not go to the bank, but I will go to the Internet to a "digital broker" - an ordinary individual who distributes loans in different countries for any purpose.

- Gerd Leonhard -

#### FinWhaleX vs. Traditional Lending and Other Platforms

The main advantage and difference from traditional lending platforms is the P2P philosophy of our platform.

Each of our users can choose the role of a borrower or lender, thereby choosing the terms of the loan and managing the market price, which makes the market regulated by its users.

#### FinWhaleX vs. Other P2P platforms

The advantage form other P2P lending platforms is that FinWhaleX aims to make the loan as flexible and profitable as possible for all its participants.

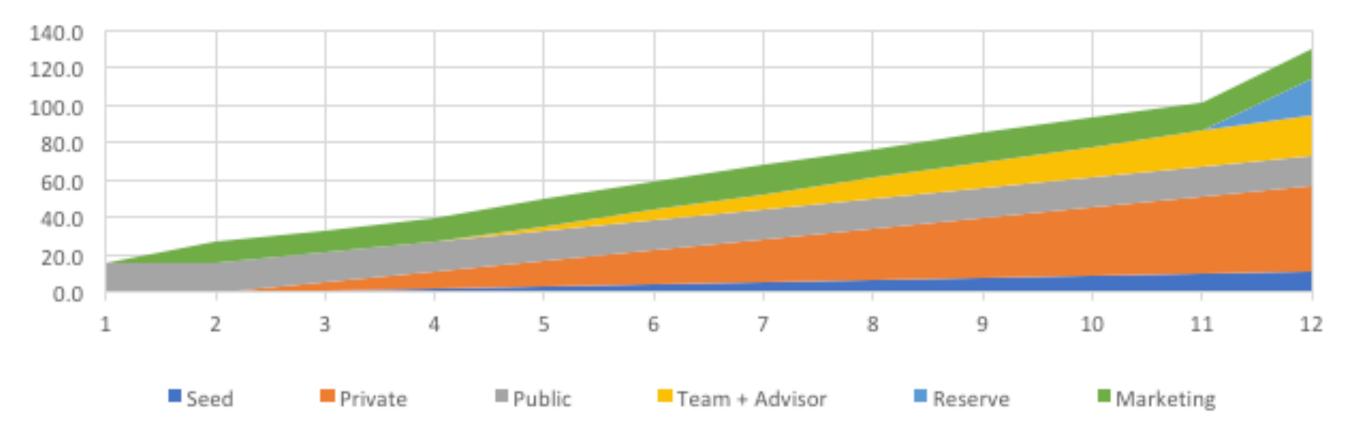
We accept collateral in the form of digital assets (cryptocurrencies / Steam gaming equipment) as well as real assets.



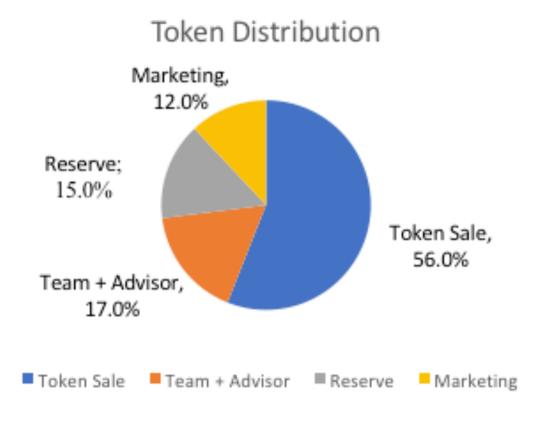


	Token release schedule, month												Share	Amount	Price BTC	Fund BTC	
Period	Listing	2	3	4	5	6	7	8	9	10	11	12	Total	1	1.3E+11		
Circulation, bln	15.6	27.3	33.0	40.0	49.7	59.6	68.1	76.6	85.1	93.5	102.0	130.0	Seed sale	9.0%	11,700,000,000	0.00000001	117
Unlock	12%	21%	25%	31%	38%	46%	52%	59%	65%	72%	78%	100%	Private sale	35.0%	45,500,000,000	0.00000001	455
Seed	0%	0%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	Public sale		15,600,000,000		156
Private	0%	0%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%					150
Public	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	Token Sale	56.0%	72,800,000,000		
Team + Advisor	0%	0%	0%	0%	13%	13%	13%	13%	13%	13%	13%	13%	Team + Advisor	17.0%	22,100,000,000		
Reserve	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%	Reserve	15.0%	19,500,000,000		
Marketing	0%	75%	0%	8%	8%	9%	0%	0%	0%	0%	0%	0%	Marketing	12.0%	15,600,000,000		

#### TOKEN RELEASE SCHEDULE



# FWX tokensale





FinWhaleX

# **Our Partners**

# STEAM®



# InterVentures **Modu**bank

# **BLACKSTORM** CONSULTING







#### Vladimir Egorov

CO-FOUNDER CEO

18 years in leadership positions. In 5 years the financial sector in the field of loans and investments. From the management of micro financial services company to build from scratch a network of online pawn shops.

More than 14 years in the of information technology. Development and implementation of the first public services in the Russia. Automation of a large number of Telecom and financial companies in their industries.

Artur Vartanyan

CO-FOUNDER COO

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security strategy.

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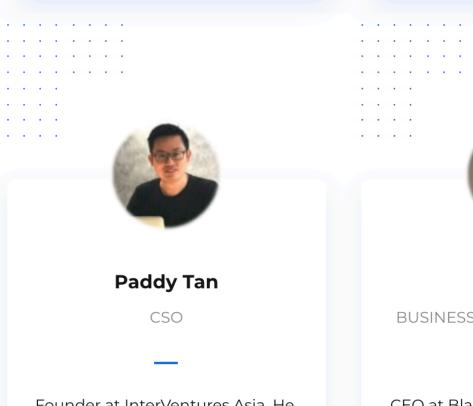
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Founder at InterVentures Asia. He is armed with vast experience in identifying startups from an idea to mentoring, funding and acquisition stage.

Glen Liu BUSINESS DEVELOPMENT (SEA)

CEO at BlackBox labs. Glen engages clients on multiple strategic levels, providing them with network access and digital solutions required to deploy and commercialize businesses.

Over 14 years of experience in leadership positions. Development Planning and Optimization of the company's expenses. The increase in sales of related services. The interaction of government agencies. Achieving high levels in the market of his companies from scratch.



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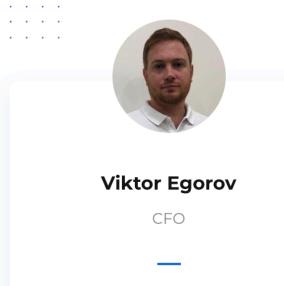
#### Aldar Sandanov

CO-FOUNDER COO

From 2008 to 2016, he headed the IT Department at Promregionbank. He was responsible for the current operations of all Bank's information systems, involved in creating the IT development and



Andrei Ivanov **BUSINESS DEVELOPER** 



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Over 13 years of experience in leadership positions. 10 years in sales, 3 years in the financial sector in the field of loans and investments. Achievement of leading positions at the head of departments.



Sergey Sevantsyan

CIO

He regularly serves as a keynote speaker at international events. Investment Relations Manager at KryptoPal. Scorer and analyst of the ICO project in Neironix. Market Research Manager at **ENVIENTA**. International Investment Relations Manager at DEEX exchange.

The development of the FWX platform is provided by the development team from Tomsk Crypton.Studio.

The experience of Crypton.Studio in the field of blockchain technologies is more than 4 years, during which time the team participated in the implementation of more than 48 projects, including the team's copyrighted projects: DAPPdex, D8x, DAO PlayMarket 2.0, CryptoDuel, CryptoSlots.





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#### Anastasia Leina

HEAD OF PR/IR

In advertising for more than 10 years: from the designer of the printing and fashion industry to the financial sector. Advertising Department of the financial organization for 5 years.

Over six years of experience in Internet marketing. He has an excellent track record, including over 100 successful advertising campaigns for ForteBank, Tutti Frutti Frozen Yogurt, GoodProject.kz, and many other companies.

Kirill Kvan

PROJECT MANAGER

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**Our team** 

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#### Aleksandr Bragin

FULL-STACK DEVELOPER

He graduated from the Institute of Energy (Tomsk Polytechnic University) with a degree in Electrical Power Engineering and Electrical Engineering. From 2014, he worked as an front-end developer for the R70 Web Studio..

**Igor Sakovich** 

ANDROID/IOS DEVELOPER

Extensive experience developing mobile applications for Android / iOS, as well as more than a year of experience with Flutter. He is fluent in programming languages Java, Kotlin, Swift, Objective-C, Dart.



**Mikhail Vinertsev** 

FULL-STACK DEVELOPER

From 2011 to 2016, he worked at Promregionbank. He started as an IT department specialist and later was promoted to the Head of the IT Department. 5 years of experience in blockchain development.



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FULL-STACK DEVELOPER

In 2014, he joined Synthesis of Intelligent Systems as a front-end developer. He is fluent in a number of languages such as HTML, C#, PHP, JavaScript, and NodeJS.

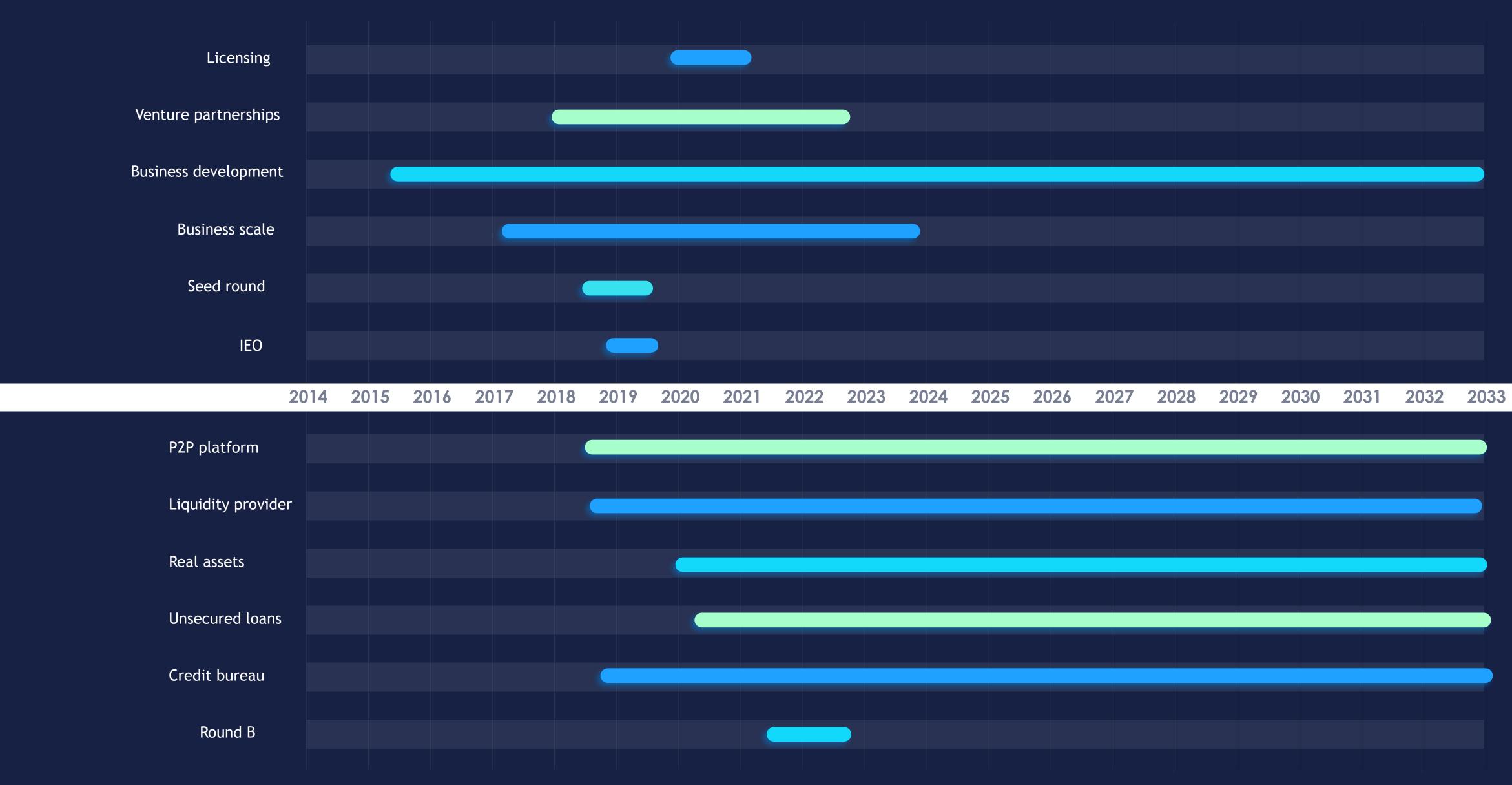


**Aleksey Afonin** UI/UX DESIGNER

The main directions in the projects are corporate portals, web aggregators, financial dashboards, monitoring analytical systems.

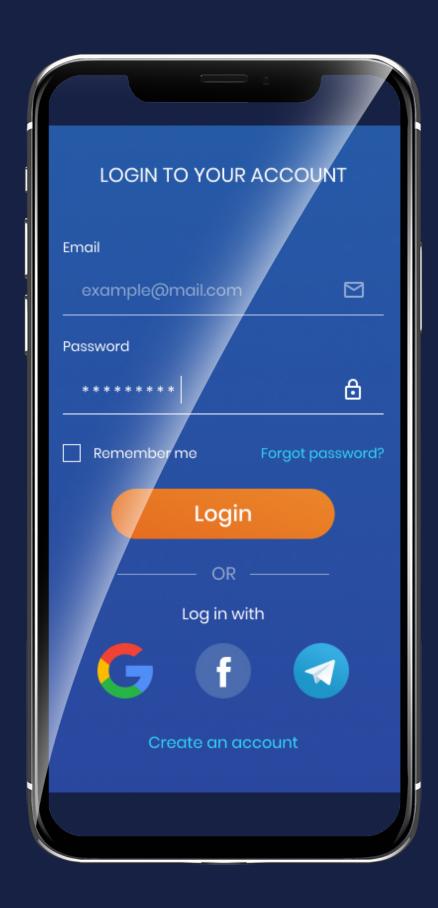
The development of the platform will be by Asian partners in Russia, Singapore, Bangkok and Seoul.

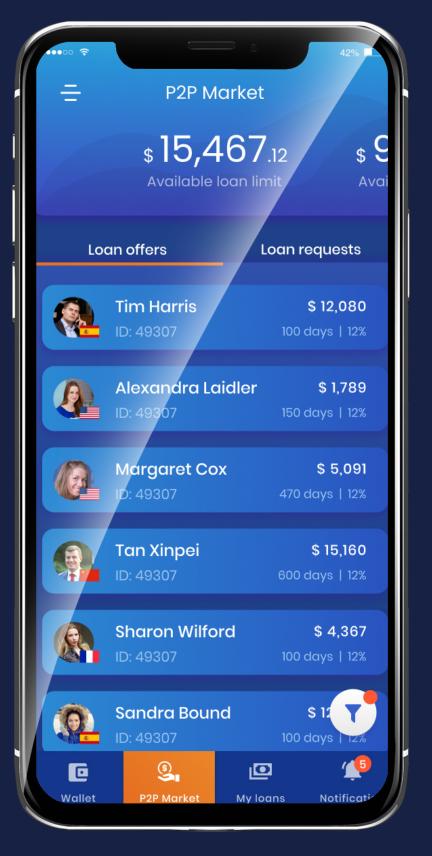




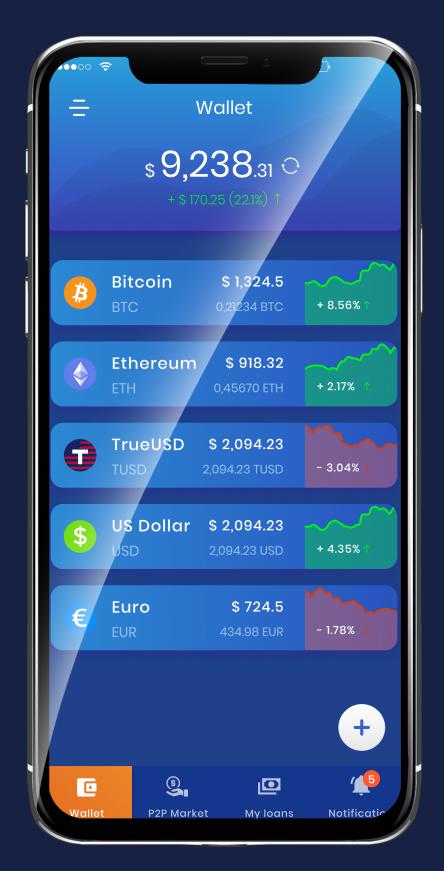


#### **FinWhaleX**









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- Any questions?
- Say Hello to: contact@finwhalex.com

FinWhaleX Pte LTD

